



SRI LANKA RETAILERS' ASSOCIATION  
Driving Retail Excellence

# SRI LANKA RETAILERS' ASSOCIATION

ANNUAL REPORT  
2018 | 2019

# **SRI LANKA RETAILERS' ASSOCIATION**

## **Office Bearers for 2018/2019**

<b>President</b>	Mr. Sidath Kodikara
<b>Vice President</b>	Mr. Murali Prakash
<b>Vice President</b>	Mr. Charitha Subasinghe

## **Executive Council**

Mr. Hussain Sadique

Mr. Sidath Kodikara

Mr. Murali Prakash

Mr. Infiyaz Ali

Mr. Dinesh Perera

Mr. Ajith Amarasekara

Mr. Asoka Pieris

Ms. Kaushalya Perera

Ms. Ruvini Kariyawasam

Mr. Dulith Herath

## **Founder Convener & Head of Business SLRA**

Mr. Leonard Michael Perera

### **Secretariat**

The Ceylon Chamber of Commerce  
No. 50, Navam Mawatha  
Colombo 02.

## Table of Contents

Members of the Association .....	3
Introduction, Vision and Objectives .....	5
Membership and the Executive Council .....	6
Activities for - 2018/2019 .....	7
Outlook for 2019/20 .....	19
Circulars.....	20
Annexure 1.....	21

## Members of the Association

### *General Members*

ABANS PLC  
ABC TRADE & INVESTMENTS (PVT) LTD  
AKBAR BROTHERS (PVT) LTD  
AVIRATE (PVT) LTD  
BATA SHOE COMPANY OF CEYLON LTD  
CARGILLS FOODS COMPANY (PVT) LTD  
CEYLON LEATHER PRODUCTS PLC  
COOL PLANET (PVT) LTD  
COTTON COLLECTIONS (PVT) LTD  
D SAMSON & SONS (PVT) LTD  
D.R. INDUSTRIES (PRIVATE) LIMITED  
DANKOTUWA PORCELAIN PLC  
DIGITAL COMMERCE LANKA (PVT) LTD  
EXCLUSIVE LINES (PVT) LTD  
GAMMA PIZZAKRAFT LANKA (PVT) LTD  
HAMEEDIA STORES (PVT) LTD  
HARCOURTS PHARMACY (PVT) LTD  
HEALTHGUARD PHARMACY LIMITED  
JAGRO (PVT) LTD  
JAYKAY MARKETING SERVICES (PVT) LTD  
KANDY KADAWATHA  
KAPRUKA. COM (PVT) LTD  
KAYMU LANKA (PVT) LTD  
KIDDIES & TOYS INTERNATIONAL (PVT) LTD  
LAUGFS SUPERMARKETS (PVT) LTD  
LEATHER COLLECTION (PVT) LTD  
MJF EXPORTS (PVT) LTD  
MLESNA CEYLON (PVT) LTD  
MYDEAL.LK (PVT) LTD  
PERERA & SONS (BAKERS) LTD  
SHIRT WORKS (PRIVATE) LIMITED  
SINGER (SRI LANKA) PLC  
SOFTLOGIC RETAIL (PVT) LTD  
SPAR SL PRIVATE LIMITED  
STONE N STRING (PVT) LTD  
SWARNAMAHAL JEWELLERS LTD  
THE FACTORY OUTLET (PVT) LTD  
THILAKAWARDHANA TEXTILES (PVT) LTD  
VISION CARE OPTICAL SERVICES (PRIVATE) LIMITED  
VOGUE JEWELLERS (PVT) LTD

### ***Sub Members***

LAUGFS PETROLEUM (PVT) LTD.

### ***New Members***

CATCHME.LK (PVT) LTD  
IC COLLECTION (PVT) LTD  
NAVAVI (PVT) LTD

# Report of the Association for the period April 1, 2018 to March 31, 2019

## Introduction, Vision and Objectives

### Formation

Sri Lanka Retailers' Association (Guarantee) Limited was incorporated in 2016 as a Company Limited by Guarantee. SLRA currently represents 9 Retail sectors which are: FMCG; Clothing, Fashion & Jewelry; Shelter & Housing; Household & Consumer Durables; Footwear & Accessories; E-Commerce; Mobility; Entertainment, Restaurants & QSR; and Healthcare & Wellness, and comprising of 30+ leading retailers.

The Sri Lanka Retailer's Association (SLRA) entered into a MOU with Ceylon Chamber Of Commerce on 29th of September 2016, to provide the Association's secretarial services, other required services, support, co-operation and assistance to achieve the Association's objectives and goals. The MOU was signed between the Ceylon Chamber of Commerce and the Sri Lanka Retailer's Association.

The objective of this Association is to harness the resources of the Organized Retail industry to a common platform to promote and facilitate the futuristic Innovation, Growth and Global outreach. SLRA has an ambitious Vision to "Achieve Retail Excellence" and it strives to be the 'Voice of the Retail industry in Sri Lanka'.

The common objective of the Association is as follows;

- ★ *Facilitating clear Policy on the Retail industry*
- ★ *Be Catalyst for Budget proposals*
- ★ *Develop the Retail Trade in line with the Development (Key stakeholder) changes of the Country.*
- ★ *Bring in Uniformity to Standardization.*
- ★ *Create an image as a preferred industry for employment.*
- ★ *Developing the Retail industry expertise in people.*
- ★ *Instill Global Best Practices in the Retail Industry*

SLRA hopes to organize and engage in retail based programmes, seminars/ training sessions in a bid to provide knowledge for both employers and employees currently involved in the

retail sector, paving the way for global outreach and acting as a stepping stone in establishing Sri Lanka Retail in the International arena.

## **Membership and the Executive Council**

The Association consisted of 39 members during the period April 2017 to March 2018.

The following changes took place during the period under review.

### **Executive Council**

<b>President</b> Cargills( Ceylon ) PLC	-	Mr. Sidath Kodikara
<b>Vice President</b> Ambeon Capital & Ambeon Holdings PLC	-	Mr. Murali Prakash
<b>Vice President</b> John Keells Holdings PLC	-	Mr. Charitha Subasinghe
<b>Founder President</b> Hameedia	-	Mr. Hussain Sadique
<b>General Secretary</b> Healthguard Pharmacy Ltd.	-	Mr. Infiyaz Ali
<b>Treasurer</b> D. Samson & Sons (Pvt) Ltd.	-	Ms. Kaushalya Perera
<b>Asst. Secretary</b> Abans PLC	-	Mr. Mr. Dinesh Perera
<b>Asst. Treasurer</b> Swarnamahal Jewellers	-	Mr. Ajith Amarasekera
<b>Sector Chair-Durables Households &amp; Consumer Electronics</b> Singer (Sri Lanka) PLC	-	Mr. Asoka Pieris
<b>Sector Chair - Entertainment, Restaurant &amp; QSR</b> Perera & Sons Bakers (Pvt) Ltd	-	Ms. Ruvini Kariyawasam
<b>Sector Chair-Ecommerce Sector</b> Kapruka.com Pvt Ltd	-	Mr. Dulith Herath

## Activities for - 2018/2019

### ▪ RETAIL ACADEMY

One of the main concepts for forming this Association was to further promote and nourish the retail industry in Sri Lanka, by means of launching a Retail Academy in the coming years. This facilitates educating the retail sector employees with the latest trends in the local/global market, and also acts as the foundation of knowledge for individuals who are interested to work in this sector.



To act as a stepping stone towards this initiative, SLRA hopes to organize and engage in retail based seminars/ training sessions to provide knowledge for both employers and employees currently involved in the retail sector.

The consumer behavior is changing beyond ordinary due to both technology & changing habits especially the newer generations. The trends & future needs of retail industry together with the pace at which the change is taking place could be damaging to local industries if not addressed timely. With over 3 million new retail space expected to take root in Sri Lanka over the next 3 to 5 years, the retailing landscape is bound to change significantly. The speed of change and the depth of change could mean the need for higher and agile responses from local retailers. Even otherwise the need to have a world class retail sector, as envisioned by SLRA would require the HR in retail to be above par. These broadly drives the need for a well carved out retailer academy. The key goal of SLRA in forming such an academy is to enhance retail man power in Sri Lanka.



▪ **“IS YOUR HR FUTURE DRIVEN?” SRI LANKA RETAIL ACADEMY CONDUCTS 1ST HR BREAKFAST FORUM**

The Sri Lanka Retailers’ Association (SLRA) [www.slra.lk](http://www.slra.lk) will conducted a Breakfast forum titled “Is your HR Future driven?” for HR Heads /CxOs under the Sri Lanka Retailers Association’s Retail Academy. The objective of this programme was to create a Forum for networking opportunities with the HR fraternity in dealing with issues, challenges and opportunities in the Retail industry.

Mr. Murali Prakash, Vice President of SLRA mentioned stated that “In this endeavor SLRA Retail Academy aims at identifying the gaps between talent availability and Retail Industry requirements and strive to bridge this gap through Capacity Building and Human Talent Development.”

The expert speakers M/s Shakthi Ranatunga, Group Human Resource Director of MAS Holdings (Private) Limited and Dulith Herath, Founder and Chairman of kapruka.com will be sharing their insights on “The Future of HR- Challenges and Opportunities” and “Leadership in the changing techno economy and competitive environment” respectively, in a bid to groom Retail Professionals and formulate the ‘HR Forum’ under Sri Lanka Retailers’ Association’s Retail Academy. The workshop attracted over 50 individuals.

▪ **SLRA RETAIL ACADEMY TO CONDUCT ‘LEADERSHIP EXCELLENCE’ TRAINING FOR RETAIL AND ALLIED PROFESSIONALS**

The Sri Lanka Retailers’ Association (SLRA) through its Retail Academy conducted the annual ‘Leadership Excellence’ workshop for Retail and Allied Professional for the second consecutive year. Launched in 2017, the success of last year’s event has encouraged the academy to make this an annual event with the objective of developing professionals from the retail sector and industries allied to it. Enhancing knowledge and forging networking opportunities is the ideology of SLRA and this programme is just one such initiative in its comprehensive annual calendar.

The 4 month “Leadership Excellence” training programme which is guaranteed to be informative and content driven with pre-assessments and post on line coaching; will have leading and top retail experts in Sri Lanka speaking and sharing their insights in a bid to groom tomorrow’s retail professionals. The second ‘Leadership Excellence’ training programme is organized in partnership with Sensei International, a global leadership organisation head quartered in New York. The SLRA - SENSEI partnership will endeavour to formulate customized Retail Leadership Development programs adding value to the overall Retail industry of Sri Lanka.

The Chief Guest and Keynote Speaker would be Mr Eardley Perera, the founder Chairman of the Chartered Institute of Marketing, Sri Lanka Branch, a member on the Board of Study of the Postgraduate Institute of Management, University of Sri Jayewardenepura (PIM), and serves on the boards of multiple companies.

The Industry expert speakers for the sessions will be - Hussain Sadique - Group Director Hameedia, Murali Prakash - Group MD/CEO Taprobane Holdings PLC and Lanka Century Investments PLC, Asoka Peiris - CEO Singer (Sri Lanka) Ltd. and Dulith Hearth - Founder Kapruka.com.

Mr. Ranjan De Silva, the Sensei Internationals Partner responsible for its operations in the Asian Region will design and conduct the workshop in concert with the retail experts of the SLRA. Ranjan is a pioneer in the retail industry in Sri Lanka when he was in the team that launched Keells Super in 1992, while serving on the boards of two subsidiaries of JKH.

This 4 months ‘Leadership Excellence’ training programme is professionally planned taking into consideration the skills and competencies of the participants. The training programme which will extend over a period of four months, will commence with leadership pre-assessments of participants will be followed by a 2-day workshop and a one-day learning

excursion (sandwiched between the two days of the workshop). The programme is designed for the Managers and Executives; grooming to take on the dynamics and challenges of the retail industry. The highlight of the programme which is excursion, will provide the participants with real life scenarios of three leading organizations - MAS Intimates, Pizza Hut and Keells Super. In addition to this, each participant will work on two projects that will help his/her organisation and self over the next 3 months. They will receive specialized coaching sessions by Mr Ranjan De Silva during this period. The programme will conclude with a final evaluation, where those who complete the process will receive a certificate of leadership excellence.

This 'Leadership Excellence' training programme is ideal for professionals of all formats of retail outlets from Mega malls, supermarkets, boutiques, restaurants and cafes selling any type of product such as grocery, food (restaurants), pharmaceuticals, clothing, shoes, luggage, auto mobiles, communications, travel, financial services etc. The other flagship events of SLRA envisioned to be held this year are the Sri Lanka Retail Forum, the Sri Lanka Shopping Festival and the bi-monthly breakfast forums.



*Caption: Retail Leadership Excellence Programme*

#### ▪ **MEMBERS' FELLOWSHIP**

A gathering of SLRA members held on the 8<sup>th</sup> August 2018 at Colombo Club with fellow members.

#### ▪ **SLRA ENGAGED WITH CONSUMER AFFAIRS AUTHORITY (CAA) TO PROMOTE GREEN RETAIL INITIATIVES AND JOINT AWARENESS CAMPAIGN TO REDUCE POLYTHENE BAG USAGE IN SUPERMARKETS AND RETAIL OUTLETS**

In a bid to contribute to the reduction of environmental pollution occurring due to the wide usage of polythene, plastic and Styrofoam, the Sri Lanka Retailers' Association (SLRA) intends coordinating with the relevant authorities in order to initiate a green retail practice that could prevent this hazardous pollution.

Sri Lanka Retailers' Association (SLRA) delegation comprising of Ms. Kaushalya Perera (Director-DSI /SLRA Exco), Ms. Nisreen Rehmanjee (John Keels Group / Plasticycle project), Mr. Prasad Jayaweera (Keells Super) Mr. Chaminda Wijeshinghe (Laugfs Super), Mr. Haroon Mowjood (Arpico Super), Mr. Nirmal Nonis (Softogic Supermarkets), Mr. Roshan Hassen (LakSathosa), and Mr. Leonard Perera (SLRA); recently met with Hon. Ajith Mannaperuma, Deputy Minister of Mahaweli Development & Environment; Mr. Rohana Perera, Chairman of the Marine Environment Protection Authority (MEPA); Ms. Sarojini Jayasekera, Director of Central Environmental Authority (CEA); Mr. Mahinda Werahera, Deputy Director of the Ministry of Environment; and officials from CEA/ Ministry.

The meeting was convened to discuss on the SLRA Green Retail initiatives being implemented by member supermarkets and retail outlets, in effort to reduce usage of polythene & plastic with the introduction of re-usable, recyclable bags, alternate packing, and to review the progress of enabling charge for polythene packing/wrapping at supermarkets as a pilot project and extend to other retail stores once the model is tested. The SLRA delegation outlined the shopping incentives/discounts provided to consumers for bringing in re-usable & recyclable bags and adopting green initiatives whenever they shop.

In order to ensure that initiatives are properly meted out, the CEA-SLRA agreed to launch a

With reference to the national environmental act no. 47 of 1980, the Sri Lanka Retailers' Association (SLRA) has initiated a green retail practice in a bid to arrest the current issue of the usage of polythene, plastic and styrofoam in retail outlets which is contributing towards the pollution of the environment. This initiative focuses on practices like reuse, reduce and recycle polythene in retail outlets. Minimize the use of polythene bags. Encourage customers who re use polythene bags and promote the usage of alternate bags and paper bags and the usage of over 20 microns polythene products. With all the measures SLRA have taken, which is mentioned above, still unable to reduce the issuance of polythene bags.

Finally, it was decided to launch a Joint Awareness campaign by SLRA, CAA, CEA and NGOs with the auspice of the Ministry of Environment under the President to educate Consumers to reduce polythene bag usage in Supermarkets and Retail outlets.



*Caption: SLRA Delegation meeting with Central Environment Authority, Marine Environment Protection Authority, Ministry of Environment Officials*

▪ **SRI LANKA RETAILERS' ASSOCIATION PARTNERED INLAND REVENUE DEPT. (IRD) LAUNCHED THE "TOURIST VAT REFUND SYSTEM" COUNTER AT BANDARANAIKE INTERNATIONAL AIRPORT**

The Sri Lanka Retailers' Association partnered with the RAMIS Project Office of the Inland Revenue Dept. and launched the "Tourist VAT Refund Scheme (TVRS)" Counter at the Bandaranaike International Airport (BIA); which was declared open by Hon. Mangala Samaraweera, Minister of Finance & Mass Media on 11th September 2018; in the presence of Hon. Eran Wickremaratne, State Minister of Finance; Dr. R.H.S. Samaratunga, Secretary to the Treasury, Ministry of Finance; Mr. Ivan Dissanayake, Commissioner General of Inland Revenue and Mr. Hussain Sadique, Chairman, SLRA among other distinguished guests and invitees.

Hon. Minister Samaraweera addressing the gathering mentioned that the "Government implemented the Tourist VAT Refund Scheme (TVRS) on Budget proposal last year in order to promote Sri Lanka as Retail hub and Shopping destination".

Mr. Asoka Pieris, Group CEO Singer Sri Lanka PLC and SLRA Retail hub Chairman commended the Government initiative to implement Tourist VAT Refund Scheme (TVRS) based on the

Budget proposals submitted by SLRA and stated that “this is a giant step towards making Sri Lanka a Retail hub.”

SLRA presented a Budget proposal through KPMG to promote Sri Lanka as a Retail Hub advocating inter-alia launch of a Sri Lanka Shopping festival and Vat Refund scheme for Foreign Tourists. The Government of Sri Lanka (GOSL) allocated a sum of Rs 50 Mn. in the National Budget 2017 which was utilized to launch the Global Advertising campaign to promote the first ever ‘Colombo International Shopping Festival (CISF) held island-wide from 1<sup>st</sup> October to 15<sup>th</sup> November 2017 with the theme ‘One Island. One Big Mall’ and to stage the Colombo Shopping weekend from 20<sup>th</sup> to 22<sup>nd</sup> October, 2017 at the Sri Lanka Exhibition & Convention Centre (SLECC).

SLRA Members comprising representatives from Abans, Cool Planet, Cotton Collection, DSI, Damro, Dankotuwa Porcelain, Exclusive Lines, Hameedia, Leather Collection, No Limit, Odel, and Shirtworks were present at the launch and several were awarded Certificates of Registration (TVRS) as Authorized Retailers under TVRS Scheme by the Hon. Ministers and Ministry officials respectively.

Mr. M. J. Gunasiri, Senior Commissioner and Addl. Project Director (Admin.), RAMIS Project Office in his vote of thanks appreciated the contribution of Mr Hussain Sadique Chairman Sri Lanka Retailers’ Association and the Authorized Retailers registered under TVRS scheme to make this endeavor a success.



*Caption: L-R : Mr A. Nawaz (CEO, Laksala), Dr. R.H.S. Samaratunga, Secretary to the Treasury, Ministry of Finance; Mr. Dinesh Perera, Deputy Director, Abans, Mr. M. J. Gunasiri, Senior Commissioner, IRD; Mr A.M. Amjad GM, Nolimit; Mr. Ivan Dissanayake, Commissioner General of Inland Revenue ; Mr Shoheen Hameed, MM Shirtworks; Hon. Mangala Samaraweera, Minister of Finance & Mass Media, Mr. Hussain Sadique, Chairman, Sri Lanka Retailers’ Association /Hameedia ,Hon. Eran Wickremaratne, State Minister of Finance; Mr Leonard Perera (SLRA), Mr Suresh Sebastian (Dankotuwa Porcelain) and Mr. Fazlur Rahman (Odel).*



- **SLRA ENGAGED FINANCE MINISTRY TO PARTNER GOVERNMENTS' ONE MILLION NEW JOBS PROGRAMME.**

Sri Lanka Retailers' Association delegation met with Mr. Mano Tittawella - Senior Advisor, Ministry of Finance & Media to discuss initiatives in creating new jobs and employment opportunities from the Organized Retail industry through its membership comprising of top local corporates entities towards partnering and supporting the Governments' one million new jobs under its 'Three Year Economic Delivery Programme'.

SLRA is developing budget proposals to support Government initiative in creating new jobs and employment opportunities in the Retail sector, design of retail focus professional courses and vocational training complemented with government grants as a public -private partnership. SLRA is planning to initiate Future Retail Professional Programme with NVQ certificate through the Retail Academy. The programme including 3 months Certificate course / 6 months diploma course along with the 1 year internship for school leavers across the country. The project aims to attract young generation to retail industry and build retail professionals.

Government of Sri Lanka (GOSL) granted Rs 50 Million in the National Budget 2017 to conduct the first ever Colombo International Shopping Festival (CISF) and the Implementation of the VAT refund system for Foreign Tourists based on Budget proposals initiated by the Sri Lanka Retailers' Association; which was a stepping stone to make Sri Lanka a Retail hub and an attractive Shopping destination in the Southeast Asian region.

The Sri Lankan Retail sector, estimated at USD 31 Bn., is the single largest contributor to the National Economy's GDP of USD 81 Bn. (2016). The Sri Lanka Retailers' Association [www.slra.lk](http://www.slra.lk) with the mission of being the 'Voice of Retail' of the industry and being the only apex body for Organized Retail will play a key role in developing and growing this sector in the coming years. The collaboration between SLRA and the Government in Public-Private Partnership will ensue in realizing the potential of the Retail industry towards National economic growth and development of the country.



*L to R: Mr. Hussain Sadique –Chairman, SLRA / Group Director, Hameedia, Mr. Mano Tittawella – Senior Advisor, Ministry of Finance & Media, Mr. Ajith Amarasekera- Director, SLRA / CEO Swarnamahahal, Mr. Leonard Michael Perera, Founder Convenor & Head of Business, SLRA Mr. Dinesh Perera-Director, SLRA / Deputy Director, Abans.*

## ▪ SRI LANKA RETAIL FORUM 2018

Sri Lanka Retail Forum - the nation's leading retail sector forum - has returned for a second consecutive year, and registration for the forum is open. Owing to the overwhelming success seen at the forum held last year, with 450 participants, the Sri Lanka Retailers' Association (Guarantee) Ltd. (SLRA) is organizing the forum once again. This year's theme is "Towards a Dynamic and Evolving Retail Sector" and is scheduled to be held from 17th to 18th October 2018 at Cinnamon Grand Colombo.

The Retail Forum has 18 resource persons lined up, 9 of which are foreign experts who are presently in the regional retail conference circuit and seasoned in the global retail ecosystem. This provides the forum a balanced perspective, with insights on international retail trends to Sri Lankan retailers. They will share their insights and leading deep-dive discussion on strategies that Sri Lankan retail companies can adopt and further build on.

The Forum will focus on 4 thematic sessions: reshaping customer engagement, driving tomorrow's retail today, new models challenging the status-quo - brands-culture-sustainability, and where retail in the region is heading. These sessions will explore tools such as data analytics, sustainable practice, a tourism - retail nexus, and digitization strategies. E-platforms for retail, customization and curation to customers, and how the industry can evolve into the digital ecosystem will also be a key discussion at the forum.

*"A dynamic and evolving retail sector should be a device that Sri Lanka can boast of as contribution to its economic growth, and this will establish the goods and services of local companies as superior products in the global market. The goal in which the forum is held is that Sri Lankan Retailers will learn strategies that will boost their performance, the performance of the industry, and ultimately the performance of the whole nation,"* said Mr. Charitha Subasinghe, Chairman of the Organizing Committee of Sri Lanka Retail Forum 2018.





*Caption: Inauguration of Sri Lanka Retail Forum 2018*



*Caption: Sri Lanka Retail Forum 2018*

## ▪ 2<sup>nd</sup> ANNUAL GENERAL MEETING

The Sri Lanka Retailers' Association held its 2<sup>nd</sup> Annual General Meeting on 27<sup>th</sup> November 2018 at Hotel Ramada. where Mr. Ranjit Page, Deputy Chairman and CEO of Cargills (Ceylon) PLC graced this event as the Chief Guest and being the Guest of Honour Hon. Her Excellency Chulamanee Chartsuwan, Ambassador , Royal Thai Embassy was also in attendance.

Sidath Kodikara, CEO, Cargills Foods PLC elected as the President of the Sri Lanka Retailers' Association and Mr. Murali Prakash, Group Managing Director |CEO, Ambeon Capital & Ambeon Holdings PLC and Mr. Charitha Subasinghe, Vice President, John Keels Group were elected as Vice Presidents of the Association together with rest of the Executive Council comprising of Mr. Infiyaz Ali, CEO, Healthguard Pharmacy Ltd., Mr. Dinesh Perera, Deputy Director, Abans PLC., Mr. Ajith Amarasekara CEO, EAP Property Developers, Mr. Asoka Pieris, CEO, Singer Sri Lanka PLC., Ms. Kaushalya Perera, Director, D. Samson & Sons (Pvt) Ltd.

A networking session was organized afterwards for the interaction between the members of the Association and Invitees.



*Caption: 2<sup>nd</sup> Annual General Meeting of SLRA*



▪ **SRI LANKA RETAILERS' ASSOCIATION PARTNERS 'DIGITAL RETAIL' BREAKFAST FORUM CONDUCTED WITH COLLABORATION OF THE INSTITUTE OF CHARTERED ACCOUNTANTS**

The Sri Lanka Retailers' Association partnered the 'Digital Retail' Breakfast forum conducted with the collaboration IT Faculty of the Institute of Chartered Accountants under the New Normal Digital 5-Series sessions with Speakers M/s Bart Van Dijk, Country Manager- Daraz.lk, Lahiru Pathmalal, Co-Founder/CEO-Takas.lk, Hussain Sadique, Founder Chairman SLRA & Group Director-Hameedia and followed by a Panel discussion moderated by Mr Wasaba Jayasekera, Chairman IT Faculty & MD of Hayleys Aventura.



*Caption: Mr. Prasanna Pinto IT Faculty Member, Ms. Apsara Tillakaratne IT Faculty Member, Mr. Wasaba Jayasekera Chairman IT Faculty, Mrs. Dulani Fernando Chief Executive Officer CA Sri Lanka, Mr. Lahiru Pathmalal CEO of Takas Pvt Ltd, Mr. Bart Van Dijk, Bart van Dijk, Managing Director of Daraz.lk, Mr. Hussain Sadique, Founder Chairman-SLRA and Director-Hameedia Group, Mr. Leonard Michael Perera, Founder Convener of SLRA, Dinesh Perera, Director, Abans PLC*

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## Outlook for 2019/20

Retail will see more innovation and Evolution!

The year 2018 has been an inflexion point for the retail industry in Sri Lanka. With economic growth manifested through 3.2-3.4 percent in GDP, we are at a point where consumption growth will witness not just increased penetration in existing categories but also the launch of a number of new products and categories in Sri Lanka. The Sri Lankan retail sector plays an important role towards achieving profitable and socially responsible growth.

Retail Industry continues to be the engine of the economy. It is the machinery that enables trade and services and uplifts rural economic activity. Considering its scope and breath it is important to understand the impact of retail to the national economy. Retail plays vital role in three key areas:

### 1. GDP

Nearly 1/3 of Sri Lanka's GDP, with sales value exceeding US 30Bn, is comprised of activities directly related to retail. In addition, A.T. Kearney's Global Retail Development Index™ 2019, ranks Sri Lanka 18<sup>th</sup> for Retail investment potential among Top 30 countries. This relates to foreign direct investment potential of the country. The presence of new large format retail malls is a clear sign of this investment potential.

### 2. Employment

Retail also plays a vital role in employment generation. According to the Sri Lanka Labor force Statistics nearly 14% of the employment population is engaged in some form of retail activity. With more organized retail appearing more formal employment creation will occur which contributes to the economy of the country.

### 3. Tourism

Another important factor to consider would be the impact retail has on the tourism industry. With Sri Lanka being named as the No 1. Destination to visit by Lonely Planet tourism arrivals and spends are certain to increase. Retail can play an important role in increasing spends and arrivals by positioning Sri Lanka as shopping destination in addition to being known for its cultural and natural diversity. The Government and the retailers Industry need to work together to put Sri Lanka on the retail map. For this to happen, certain imperatives should be achieved, such as training and retaining of talent, developing and leveraging the right know-how, driving scale and investment in back-end using collaborative platforms and decreasing bureaucracy and legal hurdles in every step of the chain.

### **Retails Inclusive Approach towards Growth**

There are several aspects to inclusion — economic inclusion is about fair income and opportunity for growth, social inclusion is about non-discrimination and integration with the society, financial inclusion is about access to channels of savings, borrowing and remittances, and so on.

To enable the retail industry as a key driver of inclusion, organized retail plays a crucial role. Organized retail impacts a cross section of key stakeholders such as consumer, producer and employee. Employees benefit when organized retailers recruit and develop work and bring them into the formal employment sector. Organized retail can help improve income for producers by increasing price realization and providing opportunities for growth that may not otherwise have been available to them. Consumers are provided with an assurance of quality, increased affordability and wider choice. This cumulatively allows the Government to be a facilitator, gain greater transparency and control through the supply chain and higher tax revenue.

Another contributor to the retail industry is the growing (MAC) which earns enough to afford goods that offer convenience and luxury, such as air conditioners, imported shampoos and cosmetics. Consumers are highly loyal to brands, but they are also budget and quality conscious.

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## **Circulars**

The Members were alerted on the following subjects through circulars: -

- Subscriptions for 2018/2019
- Circular on resettlement Ex Combatant by Ministry of Resettlement, Rehabilitation, Northern Development & Hindu Religious Affairs
- ICC Sri Lanka Membership card - Join as a Partner Merchant
- 2<sup>nd</sup> Annual General Meeting Notice
- Agenda Notice for the Annual General Meeting

## **Secretariat**

The Ceylon Chamber of Commerce provided secretarial service to the Association during the period under review.

## **Accounts**

M/s. K P M G Ford Rhodes, Thornton & Co. were elected auditors of the Association. The Audited statement of the Accounts of the Council for the period 2018/2019 is annexed.

*By order of the Executive Council.*

*For Secretary*



KPMG  
(Chartered Accountants)  
32A, Sir Mohamed Macan Markar Mawatha,  
P. O. Box 186,  
Colombo 00300, Sri Lanka.

Tel : +94 - 11 542 6426  
Fax : +94 - 11 244 5872  
+94 - 11 244 6058  
Internet : www.kpmg.com/lk

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMEBERS OF THE RETAILERS ASSOCIATION (GUARANTEE) LIMITED

#### Report on the Audit of the Financial Statements

##### Opinion

We have audited the financial statements of Sri Lanka Retailers Association (Guarantee) Limited ("the Company"), which comprise the statement of financial position as at 31 March 2019, and the statement of income and expenditure, statement of changes in accumulated fund and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 March 2019, and of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Accounting Standard for Small and Medium-Sized Entities. (SLFRS for SMEs.)

##### Basis for Opinion

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by CA Sri Lanka (Code of Ethics) and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Other Information

Board is responsible for the other information. These Financial statements do not comprise other information.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

##### Responsibilities of the Board of Directors and Those Charged with Governance for the Financial Statements

The Board of Directors is responsible for the preparation of financial statements that give a true and fair view in accordance with SLFRS for SMEs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Board is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of

KPMG, a Sri Lankan partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

M.R. Minjalar FCA  
T.J.S. Rajakarier FCA  
Ms. S.M.B. Jayasekara ACA  
G.A.U. Karunaratne FCA  
R.H. Rajan FCA  
R.Y.S. Perera FCA  
W.W.J.C. Perera FCA  
W.K.D.C. Abeyratne FCA  
R.M.D.B. Rajapakse FCA  
M.N.M. Shamroel ACA  
C.P. Jayatilaka FCA  
Ms. S. Joseph FCA  
S.T.D.L. Perera FCA  
Ms. B.K.D.T.N. Rodrigo FCA  
Ms. C.T.K.N. Perera ACA  
Principals - S.R.I. Perera FCMA(UK), LL.B., Attorney-at-Law, H.S. Goonewardene ACA



accounting unless Board either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at Sri Lanka Accounting and Auditing Standards website at: <http://slaasc.com/auditing/auditorsresponsibility.php>. This description forms part of our auditor's report.

#### **Report on Other Legal and Regulatory Requirements**

As required by section 163(2) of the companies Act No.07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the company.

**CHARTERED ACCOUNTANTS**  
Colombo, Sri Lanka  
08 July 2019



**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**STATEMENT OF FINANCIAL POSITION**

*As at 31 March,*

	Note	2019 <u>Rs.</u>	2018 <u>Rs.</u>
<b>Assets</b>			
<b>Non current assets</b>			
Property, plant and equipment	2	20,172	-
<b>Total non current assets</b>		<u>20,172</u>	<u>-</u>
<b>Current assets</b>			
Inventory		4,750	12,150
Subscription receivable		168,750	185,000
Other receivables and prepayments	3	3,000,000	1,052,428
Short term investments	4	8,712,649	5,686,161
Cash and cash equivalents	5	1,193,214	41,279
<b>Total current assets</b>		<u>13,079,363</u>	<u>6,977,018</u>
<b>Total assets</b>		<u>13,099,535</u>	<u>6,977,018</u>
<b>Funds and liabilities</b>			
<b>Fund</b>			
Accumulated fund		10,686,742	6,009,858
<b>Total Fund</b>		<u>10,686,742</u>	<u>6,009,858</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Subscription received in advance	6	630,000	101,250
Income received for HR workshop		-	60,000
Accrued expenses	7	389,418	158,870
Income tax payable	9	1,393,375	647,040
<b>Total liabilities</b>		<u>2,412,793</u>	<u>967,160</u>
<b>Total funds and liabilities</b>		<u>13,099,535</u>	<u>6,977,018</u>

The financial statements are to be read in conjunction with the related notes, which form an integral part of these financial statements of the Company.


I certify that these financial statements are prepared in compliance with the requirements of the companies Act No. 07 of 2007.

  
 .....  
 Kaushalya Perera  
 Treasurer

The Executive Committee is responsible for the preparation and presentation of these financial statements in accordance with Sri Lanka Accounting Standard for Small and Medium sized Entities (SLFRS for SMEs).

Approved and signed for and on behalf of the Board of Directors of Sri Lanka Retailers' Association (Guarantee) Limited:

  
 .....  
 Sidath Kodikara  
 President

  
 .....  
 Murali Prakash  
 Vice President

08 July 2019  
 Colombo

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**STATEMENT OF INCOME AND EXPENDITURE**

*For the year ended 31 March,*

	Note	2019 Rs.	2018 Rs.
<b>Income</b>			
Entrance fee		275,000	220,000
Membership subscription		1,890,000	1,678,750
Investment income		616,214	310,109
Interest income from savings		-	392
Colombo christmas street		-	3,678,227
Sensei retail ledership programme		626,200	1,384,050
Retail academy		-	2,000
Retailers forum		14,098,098	14,196,298
HR workshop		220,500	-
Colombo international shopping festival		-	4,507,976
<b>Total income</b>		<b>17,726,012</b>	<b>25,977,802</b>
<b>Expenditure</b>			
Printing, photocopy and stationery		66,679	76,375
Secretarial fee		443,568	433,007
Postage and courier charges		12,668	8,402
Telephone and fax		-	1,497
Use of multti media project at meetings		9,974	7,481
Colombo christmas street 2018		-	3,356,646
Sensei retail ledership programme		507,282	923,325
Retail academy		5,100	2,794
Retailers forum		7,862,509	9,656,161
Colombo international shopping festival		600	3,634,990
Professional expenses		329,500	-
Annual general meeting		603,743	638,315
HR workshop		229,648	-
Audit fee		38,174	60,000
Entertainment and refreshments		41,901	115,567
Retainer fee		1,375,600	1,136,140
EPF		122,400	30,600
Rent		162,500	-
Credit card commission		1,250	1,000
Farewell expenses		13,185	-
Website expenses		10,005	25,532
Purchase of a mobile phone		-	29,370
Tax advaisory services		36,175	-
Retail ledership summit India		-	27,325
Black tie dinner		96,000	-
Sundry expenses		122,460	188,706
Sponsorship		-	5,000
Writeoff membership subscription		50,025	-
Other meeting expenses		136,575	-
Deprecetion		2,036	-
Bank charges		-	39
<b>Total expenditure</b>		<b>12,279,557</b>	<b>20,358,272</b>
<b>Surplus before tax</b>		<b>5,446,455</b>	<b>5,619,530</b>
Tax expense	8	(769,571)	(553,495)
<b>Surplus for the year</b>		<b>4,676,884</b>	<b>5,066,035</b>

The financial statements are to be read in conjunction with the related notes, which form an integral part of these financial statements.

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**STATEMENT OF CHANGES IN ACCUMULATED FUND**

*For the year ended 31 March,*

	<b>Accumulated Fund Rs.</b>	<b>Total Rs.</b>
<b>Balance as at 01 April 2017</b>	<b>943,823</b>	<b>943,823</b>
Surplus for the period	5,066,035	5,066,035
<b>Balance as at 31 March 2018</b>	<b>6,009,858</b>	<b>6,009,858</b>
Surplus for the period	4,676,884	4,676,884
<b>Balance as at 31 March 2019</b>	<b>10,686,742</b>	<b>10,686,742</b>

The financial statements are to be read in conjunction with the related notes, which form an integral part of these financial statements.

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**STATEMENT OF CASH FLOWS**

*For the year ended 31 March,*

	2019	2018
	<u>Rs.</u>	<u>Rs.</u>
<b>Cash flows from operating activities</b>		
Surplus before tax	5,446,455	5,619,530
<i>Adjustment for;</i>		
Deprecation	2,036	-
Investment income	(616,214)	(310,109)
<b>Operating cash flows before working capital changes</b>	<b>4,832,277</b>	<b>5,309,421</b>
<i>Changes in;</i>		
Inventory	7,400	1,643
Subscription receivable	16,250	(160,000)
Other receivables and pre payments	(1,947,572)	(1,052,428)
Subscription received in advance	528,750	(168,750)
Income received for HR workshop	(60,000)	60,000
Accrued expenses	230,548	28,870
Payable of inaugural expenses to Hameedia	-	(1,368,000)
<b>Cash (used in) / generated from operating activities</b>	<b>3,607,653</b>	<b>2,650,756</b>
Income tax paid	(23,236)	-
<b>Net cash (used in) / from operating activities</b>	<b>3,584,417</b>	<b>2,650,756</b>
<b>Cash flows from investing activities</b>		
Investment income received	567,519	120,758
Net investments during the year	(3,000,000)	(4,500,000)
<b>Net cash flows used in investing activities</b>	<b>(2,432,481)</b>	<b>(4,379,242)</b>
Net increase in cash and cash equivalents	<b>1,151,936</b>	<b>(1,728,486)</b>
Cash and cash equivalents at the beginning of the year	41,279	1,769,765
<b>Cash and cash equivalents at the end of the year (Note 5)</b>	<b>1,193,214</b>	<b>41,279</b>

The financial statements are to be read in conjunction with the related notes, which form an integral part of these financial statements.

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

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*For the year ended 31 March 2019,*

**1. Accounting policies**

**1.1 Corporate information**

The Sri Lanka Retailers' Association (Guarantee) limited is incorporated as a company limited by Guarantee since 3 July 2017 Under the Company's Act No.7 of 2007. In the event of Company wound up the liability of members is limited to Rs.1,000/- per member. The registered office of the Company is located at 50, Nawam Mawatha, Colombo 2.

**1.2 Principal activities and nature of operations**

The objective of the Company to promote, foster and protect the retail commerce of Sri Lanka in general and the commercial interests of the Sri Lanka Retailers' Association in particular by obtaining by every means the redress of acknowledged grievances and the removal of undesirable restrictions;

**1.3 Basis of preparation**

The financial statements have been prepared on the historical cost basis. No adjustments have been made for inflationary factors in the financial statements.

**(a) Functional and presentation currency**

These financial statements are presented in Sri Lankan Rupees, which is the Association's functional currency.

**(b) Use of estimates and judgments**

The preparation of financial statements in conformity with Sri Lanka Accounting Standard for Small and Medium sized Entities (SLFRS for SMEs) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgment about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only the financial year or in the period of the revision and future periods if the revision affects both current and future financial years.

**1.4 Significant accounting policies**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

**(a) Inventories**

Inventories are stated at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and selling expenses. The cost includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.



**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

*For the year ended 31 March 2019,*

**1.4 Significant accounting policies (Continued)**

**(b) Investments**

Investments are recognized on amortized cost.

**(c) Cash and cash equivalents**

Cash and cash equivalents comprise cash balances that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

For the purpose of the statement of cash flow, cash and cash equivalents comprises current account with The Ceylon Chamber of Commerce.

**Cash flow statement**

Cash flow statement has been prepared using the indirect method.

**(d) Liabilities and provisions**

Liabilities are recognized in the financial statement when there is a present obligation as a result of past events, the settlement of which is expected to result in an outflow of resources embodying economic benefits.

A provision is recognized if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

**(e) Revenue**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured on an accrual basis. Revenue is measured at the fair value of the consideration received or receivable. Investment income on fixed deposits is recognized using effective interest rate applicable for the period. The following specific criteria are used for the purpose of recognition or revenue.

**i. Membership Fee and Other charges**

Membership subscription fee and other charges are recognized on an accrual basis when the new financial starts.

**ii. Income from events**

Income from event is recognized on the completion of such programme.

**(f) Expenditure**

All expenditure incurred in the operations of the business and in maintaining the capital assets in a state of efficiency have been charged to income in arriving at the Company's surplus for the year.

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

---

*For the year ended 31 March 2019,*

**1.3 Significant accounting policies (Continued)**

**(f) Events occurring after the reporting date**

All expenditure incurred in the operations of the business and in maintaining the capital assets in a state of efficiency have been charged to income in arriving at the Company's surplus for the year.

**(g) Events occurring after the reporting date**

All material post balance sheet events have been considered, disclosed and adjusted where applicable.

**(h) Commitments and contingencies**

Contingencies are possible assets or obligations that arise from a past event and would be confirmed only on the occurrence or non-occurrence of uncertain future events, which are beyond the Company's control.

Commitments and contingent liabilities are disclosed in Notes to the financial statements.

**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

*As at 31 March,*

	Office equipment	Total
<b>2 Property, plant and equipment</b>		
<i>Cost</i>		
Balance at 01 April 2018	-	-
Additions during the year	22,208	22,208
Disposals during the year	-	-
<b>Balance at 31 March 2019</b>	<b>22,208</b>	<b>22,208</b>
<i>Accumulated depreciation</i>		
Balance at 01 April 2018	-	-
Charge for the year	2,036	2,036
Disposals during the year	-	-
<b>Balance at 31 March 2018</b>	<b>2,036</b>	<b>2,036</b>
<b>Carrying value</b>		
As at 31 March 2019	<b>20,172</b>	<b>20,172</b>
As at 31 March 2018	-	-
	<b>2019</b>	<b>2018</b>
	<b>Rs.</b>	<b>Rs.</b>
<b>3 Other receivables and prepayments</b>		
HR workshop	-	200
Colombo christmas street	-	129,252
Retailers forum	3,000,000	-
Receivable from colombo shopping festival	-	922,976
	<b>3,000,000</b>	<b>1,052,428</b>
<b>4 Short term investments</b>		
Fixed deposit - National Development Bank	8,712,649	5,686,161
	<b>8,712,649</b>	<b>5,686,161</b>
<b>5 Cash and cash equivalents</b>		
Current account with The Ceylon Chamber of Commerce	1,193,214	41,279
	<b>1,193,214</b>	<b>41,279</b>
Receipts and payments of the Company are done through the current accounts of The Ceylon Chamber of Commerce. Therefore the balance reflects the cash and cash equivalents which will be payable by the Ceylon Chamber of Commerce.		
<b>6 Subscription received in advance</b>		
Akbar Brothers (Pvt) Ltd	45,000	-
Nolimit	45,000	-
Mlesna Ceylon (Pvt) Ltd	45,000	-
Jaykay Marketing Services (Pvt) Ltd	45,000	-
Perera & Sons (Bakers) Ltd	45,000	-
Vogue Jewellers (Pvt) Ltd	45,000	-
D Samson & Sons (Pvt) Ltd	45,000	-
Stone N String (Pvt) Ltd	45,000	-
Kandy Kadawatha	45,000	-
Abans PLC	45,000	-
Hameedia Stores (Pvt) Ltd	45,000	-
Softlogic Retail (Pvt) Ltd	45,000	-
Fashion Bug Private Limited	45,000	-
Swarnamahala Jewellers Ltd	45,000	-
Gamma Pizzakraft Lanka (Pvt) Ltd	-	41,250
Kaymu Lanka (Pvt) Ltd	-	26,250
Abc Trade (Pvt) Ltd	-	33,750
	<b>630,000</b>	<b>101,250</b>



**SRI LANKA RETAILERS' ASSOCIATION (GUARANTEE) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

*For the period ended 31 March 2019,*

	2019	2018
	<u>Rs.</u>	<u>Rs.</u>
<b>7 Accrued expenses</b>		
Retainer fee	-	20,000
Audit fee	55,000	120,000
Tax advisory service	13,500	-
Professional fees	302,000	-
Sensei retail leadership program	18,918	-
Colombo international shopping festival	-	18,870
	<u>389,418</u>	<u>158,870</u>
<b>8 Income tax expense</b>		
Provision for the year	746,335	547,950
With holding tax paid	23,236	5,545
	<u>769,571</u>	<u>553,495</u>
<b>9 Income tax payable</b>		
Balance at the beginning of the year	647,040	99,090
Income tax paid during the year	-	-
Provision for the year	746,335	547,950
<b>Balance at the end of the year</b>	<u>1,393,375</u>	<u>647,040</u>

- 9.1** The Association is liable for income tax expense under Inland Revenue Act No.24 of 2017 at the rate of 14% . Accordingly, the Association is liable for income tax on business profit or investment income whichever is higher.

**10 Number of employees**

Number of employees of the Association as at 31 March 2019 is one. (2018 : 1)

**11 Events occurring after the reporting date**

Subsequent to the reporting date, no circumstances have arisen which would require adjustment to or disclosures in the financial statements.

**12 The Board of Director's responsibility for financial reporting**

The Board of Directors responsible for the preparation and presentation of these financial statements in accordance with SLFRS for SMEs.

**13 Approval of financial statements**

These financial statements were approved by The Board of Directors and authorized for issue on 08 July 2019.